

ins Daugherty at helm of Valmont Industries

Company exceeds \$100 million in sales, it may name a Chief Operating Officer.

Daugherty, Chairman of the Board and Chief Operating Officer of Valmont Industries, Inc., did not announce the appointment until last week when he announced that R.A. Wahl has been named Chief Operating Officer.

Wahl, 55, said Wahl's promotion was "in recognition of the company's reorganization in terms of operations," and that the realignment is being done to ensure continuity of management.

Wahl has been both Chairman of the Board and Chief Operating Officer of Valmont, the country's leading manufacturer of pivot irrigation equipment. The company manufactures light-wall steel tubing, lighting standards, and transmission structures.

Wahl has most recently served as President of Valmont Agricultural Products Group, and he said that the group "probably helped" in his appointment to COO.

He joined Valmont as Vice President of Marketing in 1965, prior to which he was president of his own business involving the national distribution of lighting industrial and agricultural products. Wahl has also directed Valmont's center pivot irrigation business.

A Chicago native, Wahl was graduated from the University of Michigan, where he was an All-American football player and played in the Rose Bowl. He served in World War II and in Korea, and was the Armed Forces heavyweight boxing champion.

Today, he is an avid tennis and golf player and he jogs.

He and his wife, Karen, have three children. Wahl is a member of the President's Association of American Management Association; the Conference Board; the Nebraska Water Resources Association; the Sprinkler Irrigation Association; and is a director of the Nebraska Water Conference Committee.

How does Wahl see his changed relationship with Daugherty, the company's founder? "He's the boss," Wahl said. "Our relationship is based on mutual trust and confidence. We know each other and we know my strengths and weaknesses."

"Mr. Daugherty will remain the architect of the business, the creator of policy. I'll keep things in place and provide the management systems required to run the business."

Daugherty added, "We have no disagreement about the company's operations and motus operandi. And my time involvement in the company in no way is going to diminish."



Wahl . . . former Valmont President of Agricultural Products Group says new position "based on mutual trust and confidence."